



# RED INSTEAD

## “Red Instead” Campaign – Trade up and get the box for free

Do you have a unified threat management or spam protection device that’s not from WatchGuard? Isn’t it about time you traded up to the superior performance of a WatchGuard XTM or the innovative security of a WatchGuard XCS Series solution?

Through December 2011, when you trade in a competitive appliance for a three-year XTM Security Bundle on selected models or a three-year XCS Email Security Bundle, you’ll pay only for the services – it’s like getting the box for free!

### Here’s how it works:

#### Firewall/UTM Competitive Campaign:

Trade In a competitive firewall solution and purchase a select WatchGuard 3-year Security Bundle Trade Up SKU and get it for just the price of the 3-year Software Suite.

Eligible Products for this promotion:

SKU	Description
WG023063	Trade Up to WatchGuard XTM 23 and 3-yr Security Bundle
WG023563	Trade UP to WatchGuard XTM 23-W and 3-yr Security Bundle
WG510063	Trade Up to WatchGuard XTM 510 and 3-yr Security Bundle
WG520063	Trade Up to WatchGuard XTM 520 and 3-yr Security Bundle
WG530063	Trade Up to WatchGuard XTM 530 and 3-yr Security Bundle
WG820063	Trade Up to WatchGuard® XTM 820 and 3-yr Security Bundle
WG830063	Trade Up to WatchGuard® XTM 830 and 3-yr Security Bundle
WG831063	Trade Up to WatchGuard® XTM 830-F and 3-yr Security Bundle



#### Email Security Competitive Campaign:

Trade In a competitive email security appliance and purchase a select WatchGuard 3-year Email Security Bundle Trade Up SKU and get it for just the price of the 3-year Email Security Software Suite.

Eligible Products for this promotion:

SKU	Description
WG117063	Trade Up to WatchGuard XCS 1170 and 3-yr Email Security Bundle
WG970063	Trade Up to WatchGuard XCS 970 and 3-yr Email Security Bundle
WG771063	Trade Up to WatchGuard XCS 770R and 3-yr Email Security Bundle
WG570063	Trade Up to WatchGuard XCS 570 and 3-yr Email Security Bundle
WG370063	Trade Up to WatchGuard XCS 370 and 3-yr Email Security Bundle
WG170063	Trade Up to WatchGuard XCS 170 and 3-yr Email Security Bundle



If you are not sure if you can trade in, please contact your reseller or contact WatchGuard.

**These promotions are valid through December 31, 2011 only!**

Get a fantastic deal on red instead.



# WatchGuard Trade In Promo

## Get red instead. And get a fantastic deal!

Now through December 2011, when you trade in your Barracuda or SonicWall appliance (or any other manufacturer's appliance) for a three-year XTM Security Bundle on selected models or a three-year XCS Email Security Bundle, you'll pay only for the services – **it's like getting the box for free**. Isn't it time you traded up to the superior performance of a WatchGuard XTM or the innovative security of a WatchGuard XCS Series solution?

	Trade Up From v	Trade Up To >	XTM 23	XTM 520	XTM 530	XTM 820	XTM 830	XTM 830-F	XCS 170	XCS 370	XCS 570	XCS 770	XCS 770R	XCS 970	XCS 1170	
WatchGuard Products	Firebox III 700, 1000, 2500, 4500		✓	✓	✓	✓	✓	✓								
	V-Class V10		✓													
	V-Class V60/V60L		✓	✓	✓											
	V-Class V80, V100, V200		✓	✓	✓	✓	✓	✓								
	SOHO, SOHO 6, SOHO 6tc		✓													
	Edge X5, X15, X50		✓	✓	✓											
	Core X500, X700, X1000, X2500		✓	✓	✓	✓	✓	✓								
	Peak X5000, X6000, X8000		✓	✓	✓	✓	✓	✓								
	Edge e-Series X10, 20, 55		✓	✓	✓	✓	✓	✓								
	Core e-Series X550, 750, 1250		✓	✓	✓	✓	✓	✓								
	Peak e-Series X5500, 6500, 8500		✓	✓	✓	✓	✓	✓								
	Competitive Products	Astaro 110, 120		✓												
Astaro 220, 320			✓	✓	✓											
Astaro 425, 525			✓	✓	✓	✓	✓	✓								
Barracuda 100, 200									✓	✓						
Barracuda 300									✓	✓	✓					
Barracuda 400, 600											✓					
Barracuda 800, 900												✓	✓			
Barracuda 1000														✓	✓	
Cisco ASA 5505			✓													
Cisco ASA 5510, 5520			✓	✓	✓											
Cisco ASA 5540			✓	✓	✓	✓	✓	✓								
Clearswift PE1950											✓	✓	✓			
Clearswift R200									✓	✓						
Fortigate 30B, 50B, 60A, 60B, 80C			✓													
Fortigate 100A, 110C, 200A, 300A, 400A, 500A			✓	✓	✓											
Fortigate 310B, 800, 1000A, 3600A			✓	✓	✓	✓	✓	✓								
Fortigate 620B, 3810			✓	✓	✓	✓	✓	✓								
IronPort C160											✓	✓	✓			
IronPort C360, C360D															✓	
IronPort C660, X1060																✓
Juniper SRX 100			✓													
Juniper SRX 210, 240			✓	✓	✓											
Juniper SRX 650, ISG 1000, 2000			✓	✓	✓	✓	✓	✓								
Juniper SSG 5, 20			✓													
Juniper SSG 140, 320, 350, 520			✓	✓	✓											
Juniper SSG 550			✓	✓	✓	✓	✓	✓								
Juniper NS 5200			✓	✓	✓	✓	✓	✓								
M86 MailMarshal e10000												✓	✓	✓	✓	✓
M86 MailMarshal SMTP										✓	✓	✓				
McAfee Email Gateway 3100										✓						
McAfee Email Gateway 3200										✓	✓					
McAfee Email Gateway 3300											✓	✓				
ProofPoint P600												✓	✓	✓		
ProofPoint P645													✓	✓		
ProofPoint P820, P825															✓	
ProofPoint P845, P845M Gateway																✓
SonicWall TZ 150, 180, 190, 210			✓													
SonicWall Pro 1260, 2040, 3060, 4060, 4100			✓	✓	✓											
SonicWall Pro 5060			✓	✓	✓	✓	✓	✓								
SonicWall NSA 240, 2400, 3500, 4500			✓	✓	✓											
SonicWall NSA 5000, E5500, E6500		✓	✓	✓	✓	✓	✓									
SonicWall NSA E7500		✓	✓	✓	✓	✓	✓									
St. Bernard ePrism 1000										✓	✓					
St. Bernard ePrism 2000												✓	✓			
St. Bernard ePrism 3000														✓		
St. Bernard ePrism 4000															✓	
Symantec Mail Security 8320									✓	✓	✓					
Symantec Mail Security 8340												✓	✓			
Symantec Mail Security 8360														✓		
Symantec Mail Security 8380															✓	
TrendMicro InterScan Gateway Security									✓	✓	✓	✓	✓	✓	✓	